

Financial Statements
June 30, 2022 and 2021

Santa Ana College Foundation



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Independent Auditor's Report

The Board of Directors
Santa Ana College Foundation
Santa Ana, California

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Santa Ana College Foundation (the Foundation) (a California nonprofit corporation), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities of the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities of the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

sde Saelly LLP Rancho Cucamonga, California

December 7, 2022

Santa Ana College Foundation Statements of Financial Position

June 30, 2022 and 2021

	2022	2021
Assets		
Current assets		
Cash and cash equivalents	\$ 2,107,352	\$ 1,290,048
Investments	105,944	144,680
Prepaid expenses	143	339
Total current assets	2,213,439	1,435,067
Noncurrent assets		
Investments	11,076,981	12,110,131
Property and equipment (net of accumulated depreciation)	611	1,733
Total noncurrent assets	11,077,592	12,111,864
Total assets	\$ 13,291,031	\$ 13,546,931
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 131,294	\$ 30,539
·		
Net assets		
Without donor restrictions	1,674,531	1,867,004
With donor restrictions	11,485,206	11,649,388
Total net assets	13,159,737	13,516,392
	<u> </u>	
Total liabilities and net assets	\$ 13,291,031	\$ 13,546,931
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Santa Ana College Foundation Statements of Activities

Years Ended June 30, 2022 and 2021

				2022		
	Without Donor		٧	Vith Donor		
	Re	estrictions	R	Restrictions		Total
Revenues	_		_		_	
Contributions	\$	17,930	\$	2,032,022	\$	2,049,952
Donated salaries and benefits		589,768		-		589,768
Donated facility use		33,521		-		33,521
In-kind donations		-		3,400		3,400
Indirect cost revenues		50,414		-		50,414
Special events		102,273		104,135		206,408
Stewardship and administrative fees		190,412		(190,412)		-
Assets released from restrictions		860,059		(860,059)		
Total revenues		1,844,377		1,089,086		2,933,463
Emana						
Expenses		1 120 264				1 120 261
Program		1,120,264		-		1,120,264
Management and general		332,152		-		332,152
Fundraising		468,856				468,856
Total expenses		1,921,272				1,921,272
Other Income (Expense)						
Realized gain on sale of investments		50,894		407,346		458,240
Unrealized loss on investments		(205,150)		•		•
Interest and dividends, net of expenses		38,678		(2,019,681)		(2,224,831)
interest and dividends, het of expenses		38,078		359,067		397,745
Total other income (expense)		(115,578)		(1,253,268)		(1,368,846)
Change in Net Assets		(192,473)		(164,182)		(356,655)
Net Assets, Beginning of Year		1,867,004		11,649,388		13,516,392
Net Assets, End of Year	\$	1,674,531	\$	11,485,206	\$	13,159,737

Santa Ana College Foundation Statements of Activities Years Ended June 30, 2022 and 2021

				2021		
	Without Donor					
	Re	estrictions		Restrictions		Total
Revenues						
Contributions	\$	5,095	\$	814,978	\$	820,073
Donated salaries and benefits		537,991		-		537,991
Donated facility use		29,225		-		29,225
In-kind donations		8,250		24,245		32,495
Indirect cost revenues		42,110		-		42,110
Special events		117,517		106,988		224,505
Stewardship and administrative fees		238,901		(238,901)		-
Assets released from restrictions		876,277		(876,277)		
Total revenues		1,855,366		(168,967)		1,686,399
-						
Expenses		4 007 422				4 007 422
Program		1,097,422		-		1,097,422
Management and general		286,674		-		286,674
Fundraising		361,329				361,329
Total expenses		1,745,425		_		1,745,425
Other Income						
Realized gain on sale of investments		142,541		1,133,520		1,276,061
Unrealized gain on investments		77,591		708,835		786,426
Interest and dividends, net of expenses		21,430		180,402		201,832
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Total other income		241,562		2,022,757	_	2,264,319
Change in Net Assets		351,503		1,853,790		2,205,293
Net Assets, Beginning of Year		1,515,501		9,795,598		11,311,099
Net Assets, End of Year	\$	1,867,004	\$	11,649,388	\$	13,516,392

Santa Ana College Foundation

Statements of Functional Expenses Years Ended June 30, 2022 and 2021

	2022			
		Management		
	Program	and General	Fundraising	Total
Donated salaries and benefits	\$ 114,696	\$ 241,474	\$ 233,598	\$ 589,768
Donated facility use	5,866	16,761	10,894	33,521
Salaries and benefits	103,427	63,106	466	166,999
In-kind donations	3,400	-	-	3,400
Scholarships and grants	535,951	-	-	535,951
Stipends to students	192,800	-	-	192,800
Office expenses	42,229	4,239	82,870	129,338
Printing	-	30	18,804	18,834
Telephone	-	1,245	-	1,245
Information technology	8,991	-	4,496	13,487
Conferences and travel	1,919	-	5,688	7,607
Equipment lease and maintenance	7,387	-	2,012	9,399
Membership dues and subscriptions	500	435	3,330	4,265
Advertising and promotion	-	-	593	593
Depreciation	-	1,122	-	1,122
College support	14,053	-	-	14,053
Contract services	65,311	-	67,061	132,372
Other expenses	23,734	3,740	39,044	66,518
Total expenses	\$ 1,120,264	\$ 332,152	\$ 468,856	\$ 1,921,272

Santa Ana College Foundation

Statements of Functional Expenses Years Ended June 30, 2022 and 2021

	2021							
			Ma	nagement				
	P	rogram	an	d General	Fu	indraising		Total
Donated salaries and benefits	\$	104,678	\$	218,630	\$	214,683	\$	537,991
Donated facility use		5,114		14,613		9,498		29,225
Salaries and benefits		100,998		43,276		14,131		158,405
In-kind donations		32,495		-		-		32,495
Scholarships and grants		473,866		-		-		473,866
Stipends to students		132,172		-		-		132,172
Office expenses		30,709		1,632		27,060		59,401
Printing		-		-		6,690		6,690
Telephone		-		1,050		-		1,050
Information technology		13,361		-		6,644		20,005
Conferences and travel		550		-		2,547		3,097
Equipment lease and maintenance		4,717		-		-		4,717
Membership dues and subscriptions		-		2,991		20		3,011
Advertising and promotion		12,043		-		3,353		15,396
Depreciation		-		1,122		-		1,122
College support		14,995		-		-		14,995
Contract services		139,931		-		53,661		193,592
Other expenses		31,793		3,360		23,042		58,195
Total expenses	\$ 1	,097,422	Ś	286,674	\$	361,329	Ś.	1,745,425

Santa Ana College Foundation Statements of Cash Flows Years Ended June 30, 2022 and 2021

	2022	2021
Operating Activities		
Change in net assets	\$ (356,655)	\$ 2,205,293
Adjustments to reconcile change in net assets		
to net cash flows from operating activities		
Unrealized loss/(gain) on investments	2,224,831	(786,426)
Realized gain on investments	(458,240)	(1,276,061)
Depreciation	1,122	1,122
Changes in assets and liabilities		0.500
Accounts receivable	-	9,500
Prepaid expenses	196	193
Accounts payable	 100,755	 6,183
Net Cash Flows from Operating Activities	1,512,009	159,804
Investing Activities		
Proceeds from sales of investments	3,674,567	6,718,652
Purchase of investments	(4,369,272)	(6,910,585)
Net Cash Flows from Investing Activities	(694,705)	 (191,933)
Net Change in Cash and Cash Equivalents	817,304	(32,129)
Cash and Cash Equivalents, Beginning of Year	1,290,048	1,322,177
Cash and Cash Equivalents, End of Year	\$ 2,107,352	\$ 1,290,048

Note 1 - Nature of Organization and Summary of Significant Accounting Policies

Organization and Nature of Activities

Santa Ana College Foundation (the Foundation) is a nonprofit organization founded in 1968 for the purpose of receiving contributions for the support and advancement of education on behalf of Santa Ana College (the College). The primary purpose of the Foundation is to assist in the institutional development and encourage community support to the College.

Financial Statement Presentation

The accompanying financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-210-50. Under ASC 958-210-50, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. In addition, the Foundation is required to present a statement of cash flows. The Foundation does not use fund accounting. Revenues and expenses are recorded when incurred in accordance with the accrual basis of accounting.

The Foundation and the College are financial interrelated organizations as defined by *Transfers of Assets to a Nonprofit or Charitable Trust that Holds Contributions for Others*. The Foundation reflects contributions received for the benefit of the College as revenue in its financial statements. The expenses related to these contributions are accounted for under program and supporting services.

Net Asset Accounting

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets available for general operations and not subject to donor restrictions. Net assets without donor restrictions represents all resources over which the Board of Directors has discretionary control for use towards scholarships, as well as all property, plant, and equipment of the Foundation.

Net Assets with Donor Restrictions – Net assets subject to donor restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Foundation reports contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Fair Value Measurements

The fair value of equity and debt securities with readily determinable fair values approximates their respective quoted market prices. The fair value of investments in partnerships and real estate held as investments is estimated using private valuations of the securities or properties held. Because of the inherent uncertainty of valuation methods, those estimated values might differ significantly from those used had a market existed. All other financial instruments' fair values approximate their carrying amounts due to the short maturities of these instruments.

Revenue and Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. In the years ended June 30, 2022 and 2021, the Foundation did not receive any conditional promises to give.

Contributions are measured at their fair value at the date of contribution and are reported as an increase in net assets. The Foundation reports gifts of cash or other assets in the category designated by the donor. The Foundation reports gifts of goods and equipment as net assets without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Absent explicit donor stipulation about where the contributions are to be spent, the Foundation reports these contributions as net assets without donor restrictions.

Comparative Financial Information

Comparative financial information for the prior year has been presented for additional analysis. Certain reclassifications may have been made to conform with the current year presentation.

Donated Assets, Services, and In-Kind Contributions

A substantial number of volunteers have donated their time and experience to the Foundation's program services and fundraising campaigns during the year. However, these donated services are not reflected in the financial statements because the recognition criteria were not met.

During the year, office space is provided by the District on behalf of the Foundation. At June 30, 2022 and 2021, donated facilities usage was valued at \$33,521 and 29,225, respectively, and was recognized in the financial statements as in-kind donation revenue and in-kind expenses. Donated facilities are presented at the fair market value of the facilities for the year.

Donated services include the value of Foundation services paid for by the District as part of its master agreement with the Foundation. At June 30, 2022 and 2021, services were valued at \$589,768 and \$537,991, respectively. Donated services are based on the fair value of comparable services provided by third parties. Donated services were recognized in the financial statements as in-kind donation revenue and in-kind services and allocated to the Foundation's programs.

Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires the Foundation to make estimates and assumptions that affect reported amounts of assets and liabilities at the reporting date, and revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Income Taxes

The Foundation is a charitable, not-for-profit, tax-exempt organization qualified under provisions of Section 501(c)(3) of the Internal Revenue Code and corresponding California provisions. Accordingly, no provision for income taxes has been provided in the financial statements. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(A)(vi). The Foundation annually files information returns, Forms 990, 199, and RRF-1, with the appropriate agencies. There was no unrelated business activity income.

The Foundation has adopted FASB ASC Topic 740 that clarifies the accounting for uncertainty in tax positions taken or expected to be taken on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain and, accordingly, no accounting adjustment has been made to the financial statements.

Advertising Costs

Costs associated with advertising are expensed as incurred. At June 30, 2022 and 2021, total advertising costs were \$593 and \$15,396, respectively.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and money market accounts and certificates of deposit with original maturities of less than 90 days. The Foundation maintains cash balances in financial institutions which are insured up to \$250,000. At June 30, 2022 and 2021, the Foundation had cash balances of \$1,195,357 and \$691,182, respectively, held in financial institutions in excess of Federal depository insurance coverage.

Investments

Investments in marketable securities with readily determinable fair values are presented at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Investment income (interest and dividends) is included in the change in net assets from operations unless the gain or loss is restricted by donor or law.

Investments with brokers are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 of which \$250,000 may be cash. Insurance protects assets in the case of broker-dealer insolvency and not against decline in market values. At June 30, 2022 and 2021, the Foundation had investment balances in the amount of \$10,391,975 and \$11,425,863, respectively, held in the financial institution in excess of the SIPC coverage.

Property and Equipment

The Foundation's capitalization policy includes all items with a unit cost of \$5,000 or more and an estimated useful life of greater than one year. The assets are stated at cost, or if donated, at estimated fair value on the date of donation. Depreciation for equipment and leasehold improvements is computed on a straight-line basis over an estimated useful life of three to five years.

Allocation of Functional Expenses

The costs of providing various programs and activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, there are no shared costs among the programs, management and general, and fundraising activities that require allocation.

Change in Accounting Principle

As of July 1, 2021, the Foundation adopted the provisions of Accounting Standards Update (ASU) 2020-07, Not for-Profit Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The standard requires enhanced presentation and disclosure of contributed nonfinancial assets. Management has adopted the amendments of this update on a retrospective basis, because it provides increased and more transparent disclosure around contributed nonfinancial assets.

Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position comprise of the following at June 30,:

	2022	2021
Cash and cash equivalents Investments	\$ 2,107,352 	\$ 1,290,048 605,423
Total financial assets available within one year	\$ 2,107,352	\$ 1,895,471

Liquidity Management

To manage liquidity, the Foundation structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. District staff on behalf of the Foundation management monitor daily cash balances.

Additionally, on behalf of the Foundation, the District has implemented cash management procedures, that include the monthly reconciliation of banked cash deposits and disbursements to related receipts and disbursement records.

Note 3 - Investments

Investments are presented at fair value in the financial statements and are composed of the following at June 30, 2022:

	Adjusted	Fair Market	Unrealized
	Cost	Value	Loss
Certificates of deposit Bonds Equity securities Exchange traded funds	\$ 290,950	\$ 290,950	\$ -
	3,927,413	3,262,346	(665,067)
	6,043,264	5,017,410	(1,025,854)
	3,146,129	2,612,219	(533,910)
	\$ 13,407,756	\$ 11,182,925	\$ (2,224,831)

Investments are presented at fair value in the financial statements and are composed of the following at June 30, 2021:

	Adjusted	Fair Market	Unrealized
	Cost	Value	Gain
Certificates of deposit Bonds Equity securities Exchange traded funds	\$ 328,948	\$ 328,948	\$ -
	4,358,997	4,662,873	303,876
	4,343,465	4,653,438	309,973
	2,436,975	2,609,552	172,577
	\$ 11,468,385	\$ 12,254,811	\$ 786,426

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended June 30, 2022 and 2021:

	2022	2021
Realized gain on investments Unrealized gain/(loss) on investments Interest and dividends	\$ 458,240 (2,224,831) 455,211	\$ 1,276,061 786,426 254,396
Total investment income	(1,311,380)	2,316,883
Investment expenses	(57,466)	(52,564)
Total investment income, net of expenses	\$ (1,368,846)	\$ 2,264,319

Note 4 - Fair Value Measurements and Disclosures

Certain assets are reported at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. The following provides a summary of the hierarchical levels used to measure fair value:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.
- Level 3 Unobservable inputs for the asset or liability. In these situations, inputs are developed using the best information available in the circumstances.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following table presents the balances of the assets measured at fair value on a recurring basis as of June 30, 2022. The Foundation did not have any liabilities measured at fair value on a recurring basis as of June 30, 2022.

	Level 1
Assets Certificates of deposit Bonds Equity securities Exchange traded funds	\$ 290,950 3,262,346 5,017,410 2,612,219
Total	\$ 11,182,925

The following table presents the balances of the assets measured at fair value on a recurring basis as of June 30, 2021. The Foundation did not have any liabilities measured at fair value on a recurring basis as of June 30, 2021.

	Level 1	
Assets		
Certificates of deposit	\$ 328,94	8
Bonds	4,662,87	3
Equity securities	4,653,43	8
Exchange traded funds	2,609,55	2
Total	\$ 12,254,81	1

Note 5 - Property and Equipment

Property and equipment consisted of the following as of June 30, 2022 and 2021:

	 2022	 2021
Depreciable Assets Leasehold improvements Furniture and equipment	\$ 32,764 11,074	\$ 32,764 11,074
	 43,838	43,838
Accumulated depreciation	 (43,227)	(42,105)
Total depreciable assets	\$ 611	\$ 1,733

Depreciation expense for the years ended June 30, 2022 and 2021, was \$1,122 and \$1,122, respectively.

Note 6 - Net Assets with Donor Restrictions

Donor-restricted net assets with time and/or purpose restrictions consist of the following at June 30, 2022:

Scholarships	Š	5	1,366,277
Student assistance			2,485,500
Title V grant			849,594
	_		
Total donor-restricted net assets	•	5	4 701 371

Donor-restricted net assets with time and/or purpose restrictions consist of the following at June 30, 2021:

Scholarships	9	\$ 1,403,137
Student assistance		1,836,266
Title V grant		996,030
	_	_
Total donor-restricted net assets	9	\$ 4,235,433

Donor-restricted net assets with perpetual restrictions consist of the following at June 30, 2022:

Endowed scholarships	\$	3,992,028
Santa Ana Partnership - Award for Innovation		2,791,807
Total donor-restricted net assets	\$	6,783,835

Donor-restricted net assets with perpetual restrictions consist of the following at June 30, 2021:

Endowed scholarships		4,650,130
Santa Ana Partnership - Award for Innovation		2,763,825
Total donor-restricted net assets	\$	7,413,955

Note 7 - Title V Endowment Grant

The District provided the Foundation with an endowment grant, which was awarded by the U.S. Department of Education in the fiscal year ended June 30, 2003. The grant was a Title V, Hispanic Serving Institution Grant and its purpose was to expand educational opportunities for, and improve the academic attainment of, Hispanic students, and expand and enhance the academic offerings, program quality, and institutional stability of colleges that are educating Hispanic students. The Foundation received \$300,000 over a five-year period ending June 30, 2010, upon certification that matching funds from acceptable resources were met. The corpus of the endowment was to be invested over a period of twenty years, and the Foundation may not spend more than 50% of the aggregate income earned in years six through twenty for allowable expenses. No earnings were allowed to be spent in years one through five. At the end of twenty years, the Foundation may use the corpus for any educational purpose.

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Note 8 - Donor Designated Endowments

The Foundation has interpreted the California Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2022 and 2021, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA. The following factors are considered in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The mission of the Foundation and the purpose of the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and/or deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Foundation
- 7. The investment policy of the Foundation

Risk Objectives and Risk Parameters

The Foundation has adopted an investment policy which actively safeguards the assets while maintaining some growth to ensure the donations will provide a benefit to the college and its student population. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified periods. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to prudently invest in financial instruments which provide a reasonable measure of principal stability. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation targets a diversified asset allocation within prudent risk constraints.

Spending Policy

The Foundation's spending policy requires a target total return of 7.75%. The target distribution rate of 4.00% will be calculated over a trailing twelve quarter period for endowment funds with a historical gift balance of eighty percent or greater.

Funds with Deficiencies

From time to time, certain endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At June 30, 2022, there were no funds with original gift values that exceeded their fair values.

Changes in endowment net assets as of June 30, 2022, are as follows:

	With Donor Restrictions	
Endowment net assets, beginning of year Contributions Investment income (loss) Net appreciation Administrative fees Distributions Transfers of investment to unrestricted Amounts appropriated for expenditures	\$	7,413,955 589,100 (855,496) - (101,124) (203,458) - (59,142)
Endowment net assets, end of year	\$	6,783,835

Changes in endowment net assets as of June 30, 2021, are as follows:

	With Donor Restrictions	
Endowment net assets, beginning of year Contributions	\$	6,094,906 63,299
Investment income (loss)		121,580
Net appreciation		1,398,385
Administrative fees		-
Distributions		(91,660)
Transfers of investment to unrestricted		(132,832)
Amounts appropriated for expenditures		(39,723)
Endowment net assets, end of year	\$	7,413,955

Note 9 - Related Party Transactions

Santa Ana College donates administrative services to the Foundation. A portion of the salaries and benefits for the Executive Director, administrative staff, and other services are paid by the District. Accordingly, the Foundation received \$589,768 and \$537,991 from the District for salaries and benefits for the years ended June 30, 2022 and 2021, respectively, which has been reflected in the financial statements as donated salaries. In addition, the District provides office space for employees who perform services for the Foundation at no charge. The donated facilities for the fiscal years 2022 and 2021 amounted to \$33,521 and \$29,225, respectively, which has been reflected in the financial statements as donated facilities.

Note 10 - Subsequent Events

The Foundation's management has evaluated events or transactions that may occur for potential recognition or disclosure in the financial statements from June 30, 2022 through December 7, 2022 which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that require additional disclosure in the Foundation's financial statements.