(A Component Unit of the Rancho Santiago Community College District)

Financial Statements and Independent Auditor's Report For the Fiscal Year Ended June 30, 2011 (With Comparative Totals as of June 30, 2010)

# RANCHO SANTIAGO COMMUNITY COLLEGE DISTRICT FOUNDATION FINANCIAL STATEMENTS

# For the Fiscal Year Ended June 30, 2011 (With Comparative Totals as of June 30, 2010)

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Rancho Santiago Community College District Foundation Santa Ana, CA 92706

We have audited the accompanying statement of financial position of the Rancho Santiago Community College District Foundation (A Component Unit of the Rancho Santiago Community College District) as of June 30, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Rancho Santiago Community College District Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Foundation's financial statements and, in our report dated November 10, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Rancho Santiago Community College District Foundation as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Vicenti Slay ! Stitzm UP VICENTI, LLOYD & STUTZMAN LLP

November 29, 2011

# STATEMENT OF FINANCIAL POSITION June 30, 2011

(with comparative totals as of June 30, 2010)

ASSETS	2011	2010
Current assets		
Cash and cash equivalents	\$ 120,448	\$ 169,851
Accounts receivable	8 6	0 (2.5.2. <b>3.5.2</b> .2
Grants	63,030	29,571
Miscellaneous	870	595
Total current assets	184,348	200,017
Noncurrent assets		
Investments, at fair value	3,113,067	2,577,234
Total assets	\$ 3,297,415	\$ 2,777,251
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	\$	\$ 5,286
Due to District	79,977	82,141
Deferred revenue	28,000	35,396
Total current liabilities	107,977	122,823
Net assets		
Unrestricted	20,309	19,133
Temporarily restricted		
Programmatic support	3,415	3,415
Endowment grant	_3,165,714	2,631,880
Total temporarily restricted	_3,169,129	2,635,295
Total net assets	_3,189,438	2,654,428
Total liabilities and net assets	\$ 3,297,415	\$ 2,777,251

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF ACTIVITIES

# For the Fiscal Year Ended June 30, 2011 (with comparative totals for the year ended June 30, 2010)

		Temporarily	To	otal
	Unrestricted	Restricted	2011	2010
Support and revenue				
Support:				
Contributions	\$ 500	\$	\$ 500	\$ 17,900
Fundraising	-	*	-	5,630
Projects and grants		155,422	155,422	99,096
Donated services	32,937		32,937	32,189
Total support	33,437	155,422	188,859	154,815
n.				
Revenue: Interest income from bank	25			
Other revenue	97		97	96
Other revenue	9,240	-	9,240	10,871
Total revenue	9,337		9,337	10,967
Total support and revenue before net				
assets released from restrictions	42,774	155,422	198,196	165,782
		,	,	100,702
Net assets released from restrictions	157,422	(157,422)	<del></del>	
Total support and revenue after net				
assets released from restrictions	200,196	(2,000)	198,196	165,782
	3-700			
Expenses				
Program services	180,478		180,478	511,581
Supporting services:				
Management and general	18,542		18,542	18,895
Fundraising	1 <del>01</del>			21
Total expenses	199,020	On page	100.020	520 (07
Support and revenue over (under) expenses	199,020	<del></del>	199,020	530,697
before endowment grant revenue	1,176	(2,000)	(824)	(364,915)
Surface device the Appear electronical surface such Constitution in the constitution (even and individual surface)		(2,000)	(021)	(304,713)
Endowment Grant Revenue (See Note 8)				
Interest and dividend income from investments, net		32,248	32,248	70,157
Realized gain (loss) on investments		73,713	73,713	(48,075)
Unrealized gain on investments		429,873	429,873	226,042
Total endowment grant revenue	_	535,834	535,834	249 124
Total oldownion grant to tolide		333,834		248,124
Change in net assets	1,176	533,834	535,010	(116,791)
Net assets				
Beginning, July 1	19,133	2,635,295	2,654,428	2,771,219
Ending, June 30	\$ 20,309	\$ 3,169,129	\$ 3,189,438	\$ 2,654,428
<u></u>			= 5,100,100	2,007,720

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF FUNCTIONAL EXPENSES

For the Fiscal Year Ended June 30, 2011 (with comparative totals for the fiscal year ended June 30, 2010)

	P	rogram	Management		Total		
	s	ervices	&	General	 2011		2010
Salaries and benefits	\$	23,056	\$	9,881	\$ 32,937	\$	32,189
Payments to affiliated foundations							
Scholarships		2,000			2,000		2,000
Projects and grants		155,422			155,422		99,096
Matching requirement for							Control of
Women in Business grant					-		387,953
Professional fees				7,904	7,904		7,933
General operating expenses				757	757		1,526
Total program and support expense		180,478		18,542	 199,020		530,697
Investment expense		38,208	N		38,208		35,724
Total functional expense	\$	218,686	\$	18,542	\$ 237,228	\$	566,421

# STATEMENT OF CASH FLOWS For the Fiscal Year Ended June 30, 2011 (with comparative totals for the fiscal year ended June 30, 2010)

	2011	2010
Cash flows from operating activities Contributions and fundraising Payments to suppliers Payments to/on-behalf of students	\$ 156,377 (171,533) (2,000)	\$ 149,369 (577,346) (2,000)
Net cash used by operating activities	(17,156)	(429,977)
Cash flows from investing activities		
Purchase of investments Proceeds on the sale of investments	(1,569,977) _1,537,730	(1,144,799) _1,654,196
Net cash provided (used) by investing activities	(32,247)	509,397
Net increase (decrease) in cash and cash equivalents	(49,403)	79,420
Cash and cash equivalents, beginning of year	169,851	90,431
Cash and cash equivalents, end of year	\$ 120,448	\$ 169,851
Reconciliation of change in net assets to cash used by operating activities		
Change in net assets Adjustments to reconcile operating income (loss) to net provided by operating activities	\$ 535,010 cash	\$ (116,791)
Realized and unrealized gain on investments Changes in assets and liabilities:	(503,586)	(177,967)
Increase receivables	(33,734)	(89,777)
Decrease accounts payable	(5,286)	(2,346)
Increase/(decrease) deferred revenue	(7,396)	35,396
Decrease due to District	(2,164)	(46,270)
Decrease due to affiliated foundations	3 11 d	(32,222)
Net cash used by operating activities	\$ (17,156)	<u>\$ (429,977)</u>

The accompanying notes are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

#### **NOTE 1 – ORGANIZATION:**

The Rancho Santiago Community College District Foundation (the Foundation) is a nonprofit organization established in 1998, which operates as an auxiliary organization of the Rancho Santiago Community College District. The primary functions of the foundation are community and institutional development and administration of the Endowment Challenge Grant.

# NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### Reporting Entity

The Foundation is deemed a component unit of Rancho Santiago Community College District and has been included in the District's basic financial statements.

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting.

Donations, other than cash or the equivalent of cash (stocks, bonds, etc.), are recorded at estimated fair value at the time of the donation.

#### **Classification of Net Assets**

The Foundation reports information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted net assets are restricted for scholarships, endowment grant and other programmatic support.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes. The Foundation had no permanently restricted net assets at June 30, 2011.

### NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

#### **Contributions**

Contributions, including unconditional promises to give, are recorded when made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in subsequent years are reported at their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

#### **Recognition of Donor Restricted Contributions**

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Cash and Cash Equivalents

Cash and cash equivalents are defined as all checking, money market, and certificate of deposit accounts insured by Federal Deposit Insurance Corporation with an original maturity of 90 days or less.

#### **Investments**

Investments are recorded at fair value based on quoted market values.

Realized gains and losses on dispositions are based on the net proceeds and the adjusted carrying value of the securities sold.

Unrealized gains and losses represent the net change in fair value of the securities and are recorded as an increase or decrease to net assets.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

# NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (continued)

#### **Fundraising**

Gross fundraising revenue is reduced by expenses directly related to the fundraising events. All other expenses associated with fundraising are included in the statements of activities and functional expenses as fundraising costs.

### **Functional Allocations of Expenses**

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Income Taxes**

The Foundation is a non-profit foundation exempt from federal income and California franchise taxes under Section 501(c)(3) of the Internal Revenue Code and corresponding California provisions.

The Foundation has evaluated its tax positions and the certainty as to whether those positions will be sustained in the event of any audit by taxing authorities at the federal and state levels. The primary tax positions evaluated relate to the Foundation's continued qualification as a tax-exempt organization and whether there are unrelated business income activities that would be taxable. Management has determined that all income tax positions will more likely than not (>50%) be sustained upon potential audit or examination; therefore, no disclosures of uncertain income tax positions are required.

The Foundation files informational return in the U.S. federal jurisdiction and the state of California. With few exceptions, the Foundation is no longer subject to U.S. federal and state examinations by tax authorities for years before 2006.

#### Subsequent Events

The Foundation has evaluated subsequent events through November 29, 2011, which is the date these financial statements were available to be issued. There were no subsequent events requiring recognition.

# NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

#### **NOTE 3 – SECURED DEPOSITS:**

#### A. <u>Deposits</u>

Custodial credit risk is the risk that in the event of a bank failure, the Foundation's deposits may not be returned to it. The Foundation occasionally has a need to maintain cash balances in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC) limit of \$250,000. At June 30, 2011, none of the Foundation's bank balance was exposed to an uninsured credit risk.

#### B. <u>Investments</u>

Investments with brokers are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 of which \$100,000 may be cash. Insurance protects assets in the case of broker-dealer insolvency and not against decline in market values. As of June 30, 2011, the Foundation has investments in excess of the SIPC insurance amount.

Investments with brokers at June 30, 2011 are as follows:

Cash investments	\$ 388,127
Long term investments	2,724,940
Total	\$3,113,067

#### NOTE 4 – INVESTMENTS:

Investments are presented in the financial statements at their aggregate fair value. The fair value of the marketable securities is based on quoted market values. Investments are comprised of money market funds, certificates of deposit and marketable securities. The cost and fair values at June 30, 2011 are as follows:

	Fair <u>Value</u> <u>Cost</u>		Cumulative Net Gain/(Loss)
Money market (Level 1) Certificate of deposit (Level 1) Marketable equity (Level 1)	\$ 64,083 324,044 2,724,940	\$ 64,083 321,000 2,395,374	\$ - 3,044 329,566
Total	\$3,113,067	\$2,780,457	\$ 332,610

### NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

#### **NOTE 4 – INVESTMENTS: (continued)**

Accounting standards require that levels 1 through 3 be assigned to the fair value measurement of investments. The fair value of measurement is determined as follows:

<u>Level 1</u> – quoted prices in an active market for identical assets.

<u>Level 2</u> – quoted prices for similar assets and market-corroborated inputs.

<u>Level 3</u> – the organization's own assumptions about market participation, including assumptions about risk, developed based on the best information available in the circumstances.

Investment return for the year ending June 30, 2011 was as follows:

Investment income, net of expense of \$38,208	\$ 32,248
Net realized gain	73,713
Net unrealized gain	429,873
Total	\$ <u>535,834</u>

#### NOTE 5 – NET ASSETS RELEASED FROM RESTRICTIONS:

Net assets of \$157,422 were released from temporary donor restrictions during the fiscal year. The Foundation met donor imposed restrictions by incurring qualified expenses.

#### **NOTE 6 – RELATED PARTIES:**

To assist the Foundation in carrying out its purpose, the District provides administrative services to the Foundation. The District pays salaries and benefits of the accountant. In addition, working space for employees who perform administrative services for the Foundation is provided by the District at no charge. The donated services for the fiscal year 2011 was \$32,937 and is reflected in the financial statements as donated services.

### NOTES TO THE FINANCIAL STATEMENTS For the Fiscal Year Ended June 30, 2011

#### **NOTE 7 – PROJECTS AND GRANTS:**

The Foundation has received several projects and grants from federal and local sources. The Foundation has contracted with the District to administer the program. For the fiscal year 2010-11, the following was spent and has been included in program services expenses.

Women in Business Grant	\$ 145,958
Small Business Training Program	5,000
Union Bank Foundation Grant	
Kinder/Connect – Merge Foundation Grant	4,464
Total	\$ <u>155,422</u>

#### **NOTE 8 – ENDOWMENT GRANT:**

The Foundation received an Endowment Challenge Grant from the Department of Education in the amount of \$1,000,002 in January 1992. The corpus of the endowment is to be invested over a period of twenty years and the Foundation may not spend more than fifty percent of the aggregate income earned for allowable expenditures. At the end of twenty years, the Foundation may use the corpus for any educational purpose.

The cumulative earnings from inception of the grant are \$3,360,973. In accordance with the grant agreement, fifty percent of the cumulative earnings may be used for allowable expenditures. At June 30, 2011, total cumulative expenditures from inception of the grant were \$1,695,261 leaving no available balance. For the fiscal year ended June 30, 2011, the Foundation incurred expenditures of \$40,208.

At June 30, 2011, the fair value of cash equivalents and investments for the endowment grant is \$3,165,714. Net asset balances required to be maintained until December 2011 had a \$(14,775) deficiency due to a prior year required match payment paid with endowment funds; although cumulative earnings were not available, management determined the match requirement was a legal obligation.